



About Palm Coast FiberNET

The City of Palm Coast's high performance fiber network is available for business and commercial use in Palm Coast. The goal of this effort is to create business opportunities for private sector service providers, lower the cost of telecom and broadband for local businesses, and to help attract new businesses and job opportunities to the City. Broadband connections to businesses provide Internet access, a wider variety of telephone, videoconferencing, and other business class services.

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Palm Coast FiberNET

Business at Lightspeed





Accelerating Palm Coast Businesses

Creating new jobs

The City of Palm Coast is aggressively undertaking economic development and business recruitment efforts to increase the competitiveness of existing businesses in the city and to attract new businesses. The goal is to give Palm Coast a forward-focused economic base capable of creating jobs and increasing wages. A key part of this effort is to offer additional telecom choices for businesses and to give those businesses increased access to advanced broadband telecommunications services.

To meet this goal, the City has opened its existing fiber network for commercial and business use. The City does not sell broadband services itself, but operates the network as an "open access

digital highway." As with conventional transportation roadways, the City has built and will maintain Palm Coast's digital roads, but private businesses use the system to deliver broadband services. This approach creates unlimited opportunities for telecom providers who can offer a wide variety of services on the network for very low cost.

Businesses are able to order services from a variety of providers, including some of the same companies that already offer telecom services in Palm Coast today. For example, the system is likely to have several VoIP (Voice over IP) telephone choices available. Customers will pay the provider a monthly fee, and a portion would be returned to the City by the provider in return for using Palm Coast FiberNET to deliver the service.

Attracting new businesses

The service-based approach is extremely attractive to business owners and entrepreneurs who can move to Palm Coast knowing that their company will have a choice of telecom services and affordable Internet access. Palm Coast is one of just a few communities in the United States with world class telecommunications services and unlimited bandwidth for its business community.

Combined with the great local climate, plentiful office space, affordable cost of living, and outstanding recreational opportunities, Palm Coast intends to be one of the best communities for business in the United States.